

# Specialist support to keep your Lennox HVAC unit reliable and efficient because **choosing the best equipment is only the beginning**



Get the most from your Lennox equipment; work with the people who know it best.

LENNOX

# **Congratulations!**

You've chosen efficient, reliable HVAC equipment. That's a great start. We've worked hard to ensure your Lennox products will provide you with years of excellent service.

But to really get the best results from your investment, you also need to make sure your setup is perfect for your unique application, and your maintenance is handled by an expert who really understands every part. That takes specialist knowledge and expertise. And who knows your equipment better than the manufacturer?

Lennox certified, factory-trained experts can complement your own service provider, and bring the expertise to optimise:

## $|\underline{\underline{G}}|$ Performance and reliability

- Service life
- $\langle \overline{\gamma} \rangle$  Energy efficiency and cost savings

## Long-term regulatory compliance

Over the next few pages, we'll outline the options we recommend to maximise the benefits from your Lennox equipment.



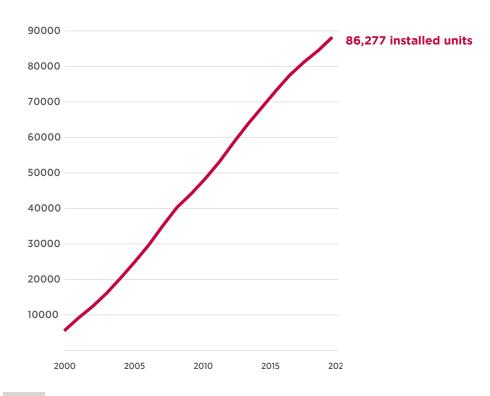
# A trusted name in air conditioning & heating, air treatment & ventilation, and control & supervision

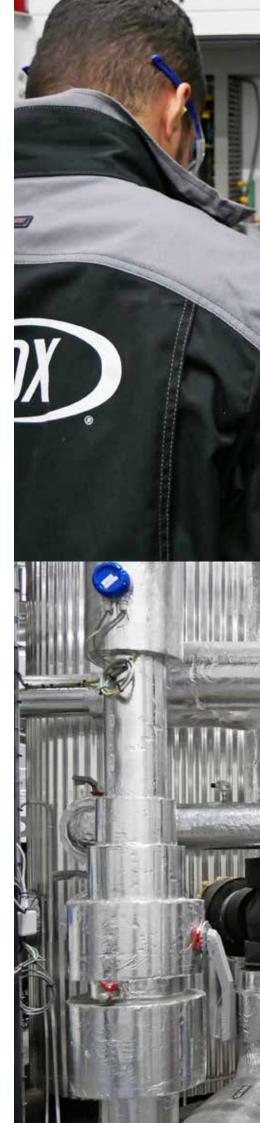
With factories in France and Spain – as well as a dedicated French innovation centre and testing lab – Lennox is one of the EU's leaders in HVAC equipment.

With our complete portfolio including rooftop units (RTUs), chillers, air handling units (AHUs), variable refrigerant flow (VRF) systems and control solutions, we are able to support our customers with tailored solutions.

Since 2000 alone, more than 85,000 installed Lennox units across Europe provide supermarkets, industrial facilities, storage & logistic centres, shopping malls and much more with the ideal temperature.

## Lennox: one of the most important install base in Europe







#### Dedicated to expertise: Lennox University

The HVAC industry is changing fast – with new technologies, regulations, and approaches. At Lennox, we're ensuring the next generation of technicians are equipped to keep up.

Based at our state-of-the-art production facility, the Lennox EMEA University gives our training delegates the in-depth knowledge and skills they need to support today's advanced HVAC-R solutions.

- Online trainings capacities
- Local F2F trainings in the regions



#### A proud history of innovation

Our 4,000 m<sup>2</sup> development centre in Mions, France includes the largest RTU testing facility in Europe. We're constantly working to develop, test, and qualify the systems that keep Lennox customers ahead of changing legislation and best practice. For example:

- Most Lennox units are Eurovent compliant and exceed the EcoDesign 2021 energy performance thresholds.
- We developed the world's first RTU optimised for use with R32 refrigerant – part of our commitment to meet the industry's low-GWP future.



# **Optimise your system for efficiency, reliability, and performance**

Every application is different. So once your equipment is established, it pays to have an expert visit to complete the process, and tune your setup to give you the best results and longest service life. System optimisation takes specialist knowledge of Lennox systems, and complements your day-today maintenance arrangements. **It's a three stage process:** 

## COMMISSIONING

Your initial commissioning – included in the purchase price for most Lennox units – gives your equipment everything it needs to operate well. A certified Lennox-trained technician will not only start your unit up but also check your settings, components, and controls, perform a refrigerant leak test, and validate your warranty.

However, the commissioning doesn't usually have the opportunity to see and refine how your system works in practice.

Six months after commissioning, we recommend a Commissioning Tuneup to complete the process of tuning your setup to your application and needs. It gives your Lennox specialist the opportunity to confirm how your equipment is performing in real conditions, with the building in use, and under a variety of seasonal weather states. This allows them to:

#### 

- Give realistic, personalised recommendations about maintenance schedules
- Optimise set points and parameters for maximum efficiency under real conditions
- Set up your system for both cooling and heating modes as seasons shift

Your Commissioning Tuneup also unlocks an **additional 6 month** warranty for your unit.

## ANNUAL PERFORMANCE INSPECTION

We also advise supplementing your basic maintenance arrangements with specialist knowhow on an annual basis. In your Annual Performance Inspection - planned at your convenience during the year - a Lennoxcertified expert will perform important control checks to ensure your unit and wider system are well maintained and performing as they should (see page 9).

The inspection also allows you to access a Lennox Audit on demand - for an in-depth review to help you further optimise your HVAC performance (see page 8).



# Lennox Care: maintenance and servicing by factorytrained specialists

HVAC units work hard, under a wide variety of difficult conditions. Even the best equipment needs expert maintenance to stay reliable and efficient. And with technology becoming more complex, this is best done by a specialist.

Lennox Care gives you three options: **Essential**, **Optimal**, and **Serenity**.

Each one provides all the benefits of our Annual Performance Inspection - twice a year - plus advanced, hands-on maintenance by a certified, factory-trained technician with an in-depth knowledge of Lennox systems.

You'll also get an **extended scroll compressor warranty**, and **preferential prices and conditions** on genuine Lennox parts.

**Essential** is our basic service for users who want an efficient, reliable, long-lasting system. It provides **regulatory compliance**, as well as the **preventative maintenance** and **reporting** to help you avoid key issues and enjoy a good level of performance.

**Optimal** is our medium service level, ideal for proactive customers where HVAC is important. As well as the benefits of our Essential package, it gives you **remote diagnostics through LennoxCloud**, **priority call-out**, and **on-site diagnostics** as required, for superior reliability. You'll also receive **control upgrades** when they become available, to keep optimising your system efficiency.

**Serenity** is designed to offer **total peace of mind** for customers whose HVAC systems are critical to the business – or who want to take positive steps to drive down **energy consumption**. Alongside the benefits of the other service packages, it gives **remote control** of LennoxCloud-connected equipment to **optimise performance** in real time, and proactive **efficiency optimisation**. **Intervention within 24 hours** is guaranteed, and **all parts and labour are protected by a full warranty**.

# Lennox Care at a glance

Choose the ideal package for your operation:			MAINTENANCE PACKS					
		Annual Performance Inspection		Essential		Optimal		Serenity
MAINTENANCE SERVICES OVERVIEW	Available	Frequency	Available	Frequency	Available	Frequency	Available	Frequency
Electrical control								
Visual inspection of the electrical cabinet								
Control of the electrical safety devices settings								
Control of the windings & intensity	<b>~</b>	Once a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year
Tightening of the electrical connections in the cabinet								
Tightening of the electrical insulations								
Regulation control								
Visual inspection of electronic cards								
Control of PLC programming								
Service operation and customer type displays check								
Servomotors operation verification								
Sensors and actuators values control	<b>~</b>	Once a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year
Sequences (start, stop,) & security check								
Parameters & set points setting								
Set points & parameters optimization								
Extraction list of PLC Parameters (Climatic) and analysis								
Aeraulic (for rooftop units) & hydraulic (for chiller units) contr	ol							
Visual inspection of the air compartment*								
Control fans and extractors operation								
Motor fan*/Pump transmission** control								
Measurement or calculation of treatment fan airflow* or waterflow**	<b>~</b>	Once a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year
Economizer operation control (depending on the product)								
Heaters controls (optional of heating : ex Gas burner)*								
Recovery module control (option not included)*								
Thermodynamic System & Safety devices control								
Thermodynamic test (Functional test)								
Exchangers efficiency Report Analysis	<ul> <li>Image: A start of the start of</li></ul>	Once a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year	<ul> <li>Image: A set of the set of the</li></ul>	Twice a year
Refrigerating and electrical operations records								
Refrigerant Leak Test (F-Gas test)	•	Once a year	~	According to legislation	✓	According to legislation	~	According to legislation
Digital Report of Intervention / Maintenance Logbook	✓	Each visit	✓	Each visit	✓	Each visit	<b>~</b>	Each visit
Remote diagnostic	+		+		✓	On demand	<b>~</b>	On demand
On-site diagnostic	+		+		✓	On demand	<ul><li>✓</li></ul>	On demand
Glycol tax verification**			✓	Twice a year	✓	Twice a year	<ul><li>✓</li></ul>	Twice a year
External hydraulic pump verification**			✓	Twice a year	✓	Twice a year	<b>~</b>	Twice a year
Standard Condensing cleaning (water)			<ul> <li>Image: A start of the start of</li></ul>	Twice a year	✓	Twice a year	<ul> <li>Image: A start of the start of</li></ul>	Twice a year
Oil level check			<ul> <li>Image: A set of the set of the</li></ul>	Twice a year	<b>~</b>	Twice a year	<b>~</b>	Twice a year
Oil analysis			*	Once a year	*	Once a year	*	Once a year
Pressure drop in the exchanger**			<ul><li>✓</li></ul>	Twice a year	✓	Twice a year	<ul><li>✓</li></ul>	Twice a year
Alarm report			<b>~</b>	Twice a year	✓	Twice a year	<b>~</b>	Twice a year
Filter replacement (labour + parts)			<ul> <li>Image: A set of the set of the</li></ul>	Twice a year***	<b>~</b>	Twice a year***		Twice a year***
Additional visit for cleaning and filter replacement			*		*			
Preferential prices & conditions on spare parts			<b>~</b>		<b>~</b>		<b>~</b>	
Extended scroll compressor warranty			<ul> <li>.</li> </ul>		<ul> <li>.</li> </ul>			
Inspection with Thermal Imaging Camera			*		*		*	
Heaters maintenance (optional of heating : ex Gas burner)* Control Upgrade			★ ★		*	lf available	*	If available
						upgrade		upgrade
Priority Call								
Cloud/Remote System - eDisplay webview								
Labour for Parts replacement								
Spare parts  Intervention within 24 hours								
Energy consumption optimization $\checkmark$ Once a year								
								once a year

Included 🚖 Optional Preferential price \*for rooftop units only \*\*for chiller units only \*\*\*additional price if more than 2 replacements



# Fast, accurate breakdown cover – with guaranteed repairs

When a breakdown happens, it's no time for guesswork. The best way to minimise downtime is to diagnose the fault precisely, and fix it first time.

Any issue out of warranty is stressful. But if your technician identifies the wrong problem – or makes a mistake in the repair – a small interruption can become a big headache.

That's why we spend so long training our **Lennox-certified technicians** to find and correctly identify faults, using specially-prepared units in our factory.

Alongside this hands-on experience, our experts benefit from exclusive production and R&D data, to help them understand exactly what's happening inside your system.

As a result, you get an accurate diagnosis, first time, so your system is back working faster. And you know every repair is carried out in compliance with the manufacturer's guidelines, because we wrote them.

We're so confident, all our repairs are guaranteed for one year.



## Need help quickly?

Contact Lennox Repairs on 01133530162 / planning.uk@lennoxemea.com





# **Right first time**

Don't panic. Trust a Lennox repair technician to solve your issue.



Factory-trained in fault finding on real Lennox units



Access to exclusive production and R&D data



Work and parts meet Lennox manufacturer standards



All repairs guaranteed for one year

# Lennox authorised spare parts: get the right part, every time

**Our dedicated European Parts Centre doesn't** just list a comprehensive stock. We'll support you throughout the procurement process to ensure you get the perfect part for your needs.



If there's one thing worse than waiting for a spare part, it's waiting for the wrong part. And with thousands of Lennox components and specifications to choose from, it makes good sense to get support from the manufacturer.

So as well as listing 4,000 original, manufacturer-approved components - with the 1,000 most common parts stocked for immediate dispatch - our experts will guide you through the process from selection to delivery.

Whether you have a serial number, a description, or even a photograph, we'll work with you to ensure you have the perfect part, fast. And if it's the wrong one, we'll replace it free of charge.

So you can stop worrying about selecting the right part, and let our expert find it for you.



Put us to the test

Let our experts find the part you need on 01604669100 / spareparts.uk@lennoxemea.com

# Your part procurement partner

Confidence, convenience, and the right part - or we'll replace it, free.







original parts



Expert selection and procurement support







Right part guarantee for total peace of



# Upgrade and renew your HVAC system

The latest technology can help you save money, achieve better performance and air quality, and meet new regulations – but that doesn't always mean you need to replace your whole system. We'll help you find the right answer for your needs.

At Lennox, we have a whole range of targeted upgrade solutions that can cut your energy use, enhance your building performance, and keep you ahead of evolving refrigerant legislation and tax frameworks. Our specialists will work alongside you to understand your goals, and recommend the best solution.

## LENNOX AUDIT: IN-DEPTH ANALYSIS TO OPTIMISE YOUR SYSTEM

For a comprehensive view of your system performance, Lennox Audit is an additional service available with your Annual Performance Inspection or Lennox Care package. A Lennox expert will analyse your system performance and efficiency, electrical and frigorific controls, and provide you with a detailed list of recommendations to help you get more from your HVAC investment – both now, and in the future.

50 9000 150 1 KIT003-D80	Range	Size	Nominal Air filew	Pressure	Quantity	N*/Kit
	Balticl	60	9000	150	1	KITOG3-DBOX

## UPGRADE TO EFFICIENT EC FAN TECHNOLOGY

Fan motors are one of the biggest power drains in your system. Switching from AC-powered fans to the latest EC (electrically commutated) technology will instantly improve system efficiency and cut energy use. It'll make your system quieter, too.

- Maximise energy savings
- Improve system efficiency
- Reduce fan noise



#### ENHANCE INDOOR AIR QUALITY WITH NEW FILTERS AND UV-C

For any system that circulates air, optimising the filters and/or adding UV-C lighting can boost hygiene and protect the health of the building's occupants. But there are other benefits – such as keeping heat exchangers clean, which improves system efficiency and performance.

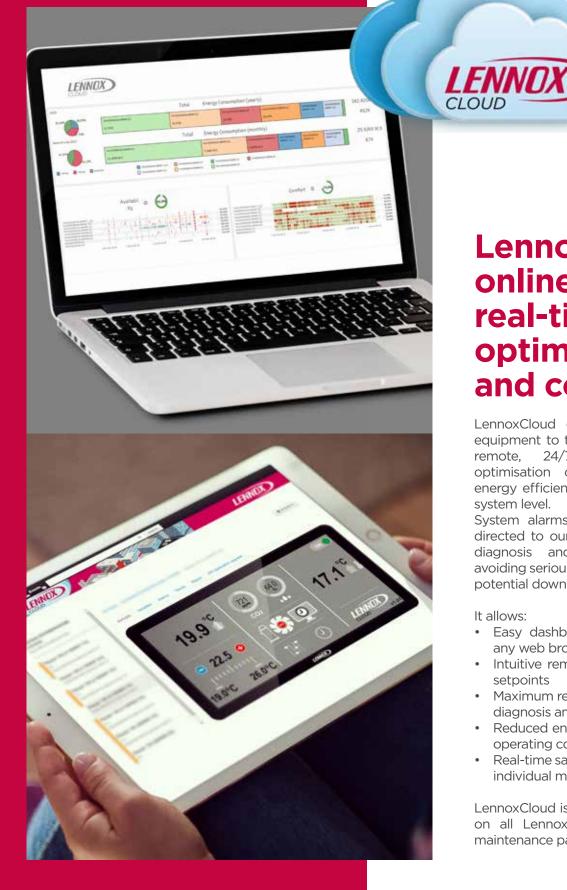
- Safeguard building occupants
- Prolong system efficiency
- Improve air quality



## RETROFIT TO F-GAS COMPLIANT R32 REFRIGERANT

Refrigerants with high global warming potential (GWP) are limited by law, and also carry an increasing tax burden based on their carbon dioxide equivalence (CO2e). Switching to a low-GWP alternative like R32 keeps you ahead of regulations, boosts efficiency, and reduces your environmental impact – but needs specialist advice.

- Ensure compliance and limit tax burden
- Minimise environmental impact
- Boost energy efficiency



# LennoxCloud: online, real-time optimisation and control

LennoxCloud connects your HVAC equipment to the internet - enabling remote, 24/7 monitoring and optimisation of performance and energy efficiency, at both a unit and system level.

System alarms can be logged and directed to our specialists for expert diagnosis and a fast response, avoiding serious issues and minimising potential downtime.

It allows:

- Easy dashboard monitoring from any web browser
- Intuitive remote control of system • setpoints
- Maximum reliability through expert • diagnosis and response
- Reduced energy consumption and . operating costs
- Real-time savings calculations from individual maintenance procedures

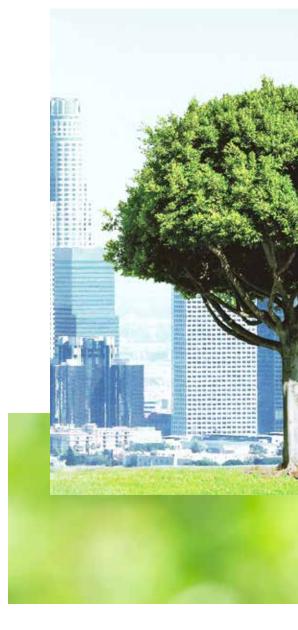
LennoxCloud is available as an option on all Lennox units and with our maintenance packs.

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# **Compliance support:** stay ahead of changing regulations

HVAC systems – and the refrigerant they use – are coming under increasing pressure to improve their environmental impact. As specialists in the field, we stay aware of evolving regulations and guidance, so you don't have to.

With refrigerant transition, flammability, and energy standards to consider, there's a lot to think about – and the rules are always changing. Here are just a few of the areas where Lennox can help.





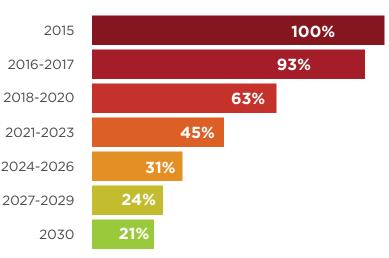
# REFRIGERANT TRANSITION AND F-GAS

Many of the refrigerants used in HVAC systems are greenhouse gases – often hundreds of times more powerful than CO2. So they're subject to increasing limits and regulation, based on the global warming potential (GWP) of each refrigerant.

Practically, these "F-Gas" rules affect your system in several ways, such as:

- Bans on some uses of high-GWP refrigerants
- Inspection and leak detection requirements
- Advancing quotas based on GWP level, limiting refrigerant supply

Reference values and quotas for placing HFC on the market (in tons of CO2 equivalent)







### **CO2E TAXATION AND CHECKS**

CO2e means "carbon dioxide equivalent". Where a refrigerant's GWP measures its climate impact compared to the same amount of CO2, your CO2e is the total potential impact of all the refrigerant in your system - so it's the refrigerant's GWP multiplied its charge.

This is important for two reasons:

- A growing number of countries are introducing taxes based on CO2e
- Your CO2e decides your inspection and leak detection arrangements.



## PED, FLAMMABILITY AND A2L REFRIGERANTS

Many of the modern, low-GWP refrigerants used in today's HVAC systems – such as R32 – have a flammability classification of A2L. This means they're mildly flammable, but have a low burning velocity.

With the precautions outlined in the Pressure Equipment Directive (PED), these refrigerants are very safe to use. The directive gives guidance on:

- Refrigerant charge limits
- System design and use
- Location and ventilation



### COMPLIANCE: LET OUR EXPERTS HELP

At Lennox, our trained HVAC specialists can help you:

- Stay ahead of changing guidelines and laws
- Choose the right refrigerant for your needs
- Design a safe and compliant A2L system
- Reduce GWP, charge level, and CO2e
- Implement your leak detection and inspection regime

France: devis.service.fr@lennoxemea.com Benelux: service.benelux@lennoxemea.com Germany: service.sales.de@lennoxemea.com Italy: info.it@lennoxemea.com Poland: service.pl@lennoxemea.com Portugal: servico.pt@lennoxemea.com Spain: sat.es@Lennoxemea.com UK: planning.uk@lennoxemea.com

